



JAN SEMRAD

PASSIONATE SALESPERSON
WITH A FOCUS ON
ACQUISITION.

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Kubelíkova, Prague, 14000, Czech
republic

PERSONAL DETAILS

Date of birth

10 Mar 1998

LANGUAGES

Czech

English

German

Russian

HOBBIES

Cooking, Brazilian Jiu-Jitsu, Latino-
American dancing...actually sports
of all kinds.

WORK EXPERIENCE

ACCOUNT MANAGER

GEETOO TECHNOLOGY | PRAGUE

JAN 2024 - PRESENT

- Secured over 800,000€ worth contracts with international clients in initial quarter
- Cultivated strong relationships with tech decision makers
- Delivered excellent client service, enhancing retention
- Successfully managed and expanded mid-scale accounts

ACCOUNT MANAGER

SILVENT | PRAGUE

SEP 2023 - DEC 2023

- Prepared customized solutions in the field of compressed air
- Management of 300+ accounts

FACILITY MANAGER

MICHEL KRATOCHVIL TENNIS ACADEMY | BERN

JUN 2019 - JUL 2021

- Ensured the smooth functioning of the technical part of the facilities
- Communication with suppliers

FINANCIAL CONSULTANT

EDO FINANCE | PRAGUE

MAR 2017 - MAY 2019

- Created a client base of 100+ client units
- Arranging mortgages, life and non-life insurance, saving products
- Financial planning

EDUCATION

SOFTWARE ENGINEERING

UNICORN UNIVERSITY | PRAGUE

Distance learning- postponed

GYMNASIUM KOLIN

2017